

## Fabio Tufano

ORCID 0000-0002-7774-5647

Curriculum Vitae  
(March 2021)

University of Nottingham  
School of Economics  
University Park  
Nottingham  
NG7 2RD

**t:** +44 (0) 115 84 67472

**e:** [fabio.tufano@nottingham.ac.uk](mailto:fabio.tufano@nottingham.ac.uk)

**w:** <http://www.nottingham.ac.uk/economics/people/fabio.tufano>  
[www.fabiotufano.com](http://www.fabiotufano.com)

### Academic Positions

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| 2018-present | Associate Professor of Economics, University of Nottingham, UK             |
| 2013-2018    | Assistant Professor of Economics, University of Nottingham, UK             |
| 2010-2013    | Research Fellow, Economics Department, University of Milano-Bicocca, Italy |
| 2008-2009    | Research Fellow, Economics Department, University of Insubria, Italy       |

### Education

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| 2013 | PhD, Economics, University of Nottingham, UK                                       |
| 2009 | PhD, Economics and Management, University of Trento, Italy                         |
| 2006 | Certificate of Adv. Studies, Economics and Management, University of Trento, Italy |
| 2005 | MA, Experimental Economics, University of East Anglia, UK                          |
| 2004 | Laurea (BA & MSc), Economics and Social Sciences, Bocconi University, Italy        |

### Publications

When is Evidence Actionable? Assessing Whether a Program is Ready to Scale (Forthcoming) In *The Scale-Up Effect in Early Childhood and Public Policy: Why Interventions Lose Impact at Scale and What We Can Do About It*. Eds. List, J.A., Suskind, D., Supplee, L.H., Routledge. (with J.P.A. Ioannidis and Z. Maniadis)

The Differential Impact of Friendship on Cooperative and Competitive Coordination (2020) *Theory and Decision* 89(4), 423-452 (with Gabriele Chierchia and Giorgio Coricelli)

On the priming of risk preferences: The role of fear and general affect (2019) *Journal of Economic Psychology* 75(Part A), 102137 (with Despoina Alempaki and Chris Starmer)

Are Victims Truly Worse Off in the Presence of Bystanders? Revisiting the Bystander Effect" (2019) *Revue Économique* 70(6), 927-943 (with Hanna Fromell, Daniele Nosenzo and Trudy Owens)

Re-examining how utility and weighting functions get their shapes: a quasi-adversarial collaboration providing a new interpretation (2019) *Management Science* 65(10), 4841-4862 (with Despoina Alempaki, Emina Canic, Timothy Mullett, William Skylark, Chris Starmer and Neil Stewart)

To Replicate or Not To Replicate? Exploring Reproducibility in Economics through the Lens of a Model and a Pilot Study (2017) *Economic Journal*, 127(605), F209-F235 (with Zacharias Maniadis and John A. List)

The Research Reproducibility Crisis and Economics of Science (2017) *Economic Journal*, 127(605) F200-F208 (with Zacharias Maniadis)

The Effect of Voluntary Participation on Cooperation (2017) *Journal of Economic Behavior and Organization*, 142, 307-319 (with Daniele Nosenzo)

The Value of Vulnerability: The Transformative Capacity of Risky Trust (2017) *Judgment and Decision Making*, 12(4), 408-414 (with Luigino Bruni)

How to Make Experimental Economics Research More Reproducible: Lessons from Other Disciplines and a New Proposal (2015) In *Research in Experimental Economics, Volume 18: Replication in Economic Experiments*. Eds. Deck, C., Fatas, E., and Rosenblat, T., Emerald Group Publishing (with Zacharias Maniadis and John A. List)

Measuring the Closeness of Relationships: A Comprehensive Evaluation of the 'Inclusion of the Other in the Self' Scale (2015) *PLoS ONE* 10: e0129478 (with Simon Gächter and Chris Starmer)

One Swallow Doesn't Make a Summer: Reply to Kataria (2014), *Econ Journal Watch* 11(1), 11-16 (with Zacharias Maniadis and John A. List)

One Swallow Doesn't Make a Summer: New Evidence on Anchoring Effects (2014), *American Economic Review* 104(1), 277-290 (with Zacharias Maniadis and John A. List)

Are 'True' Preferences Revealed in Repeated Markets? Experimental Demonstration of Context-dependent Valuations (2010), *Experimental Economics*, 13(1), 1-13  
[Lead Article]

## Working Papers

The Surprising Capacity of the Company You Keep: Revealing Group Cohesion as a Powerful Factor of Team Production, CeDEx Discussion Paper 2019-16 (with Simon Gächter and Chris Starmer) – *R&R*

One Size Doesn't Fit All: Plurality of Social Norms and Saving Behavior in Kenya, CeDEx Discussion Paper 2019-12 (with Hanna Fromell, Daniele Nosenzo and Trudy Owens) – *Submitted*

## Teaching Experience

2013-present	University of Nottingham: Quantitative Economics (UG)
2015-present	University of Nottingham: Quantitative Methods (UG) University of Nottingham, PhD Students: Malte Baader (co-supervision, ongoing since Sep. 2017); Despoina Alempaki (co-supervision, 2017), and Hanna Fromell (co-supervision, 2017)
2013-2020	University of Nottingham: Experimental and Behavioural Economics (UG – 2013-2020: 7 editions); Political Economy (UG – 2015-2016: 2 editions)
2009-2010	University of Insubria: Psychology, Ethics and Economics (PG)

## Honours and Grants

2019	Leverhulme Trust Visiting Professorship – Role: Principal Investigator
2019	British Academy/Leverhulme Small Grant – Role: Principal Investigator
2017	International Collaboration Fund Award, University of Nottingham
2017	REF 4* Output Funding, Faculty of Social Sciences, University of Nottingham
2017	The European Summer Symposia in Economic Theory (ESSET) organized jointly by the Centre for Economic Policy Research (CEPR) and the Study Center Gerzensee (CH).
2016	Shortlisted for an European Research Council Starting Grant (ERC-StG-2016: Markets, Individuals and Institutions – SH1 Panel)
2015-2017	Guest Editor (with Zacharias Maniadis), <i>Economic Journal</i> Feature on “The Confidence Crisis in Science” – Contributors: (i.) Zacharias Maniadis, Fabio Tufano and John A. List; (ii.) John P.A. Ioannidis, Tom D. Stanley and Hristos Doucouliagos; (iii.) Alfredo Di Tillio, Marco Ottaviani and Peter Sorensen
2015	Summer Institute in Field Experiments, University of Chicago, IL USA
2015	Royal Economic Society Special Project Grant, Title: The Confidence Crisis in Science: Can and Should Economics Come to the Rescue? – Role: Co-Investigator
2015	NIBS Small Grant, Title: Field experiments with the Swiss Army – Role: Co-Investigator
2010-present	Short research visits to U. of Zurich (Host: Roberto A. Weber), U. of Chicago (Host: John A. List), Princeton U. (Host: Pietro Ortoleva), U. of Michigan (Host: Yan Chen), Caltech (Host: Colin F. Camerer), EUI (Host: David K. Levine)
2012-2014	CISEPS grant, CISEPS, University of Milano-Bicocca – Title: Voluntary Participation in Public Good Games – Role: Principal Investigator
2011-2013	EELab grant, Economics Department, University of Milano-Bicocca – Title: Understanding the Causes of Preference Shaping – Role: Principal Investigator
2010-2012	PRIN 2009, Grant from the Italian Ministry of Education, University and Research – Title: Social interactions, organization choices and performances – Role: Researcher

2008-2010	PRIN 2007, Grant from the Italian Ministry of Education, University and Research – Title: Behavioural economics in the analysis of tax evasion – Role: Researcher
2009	Royal Economic Society Easter School, Auctions and Networks, University of Birmingham, UK
2006	Russell Sage Summer Institute in Behavioral Economics, University of Trento

### Professional Qualifications

2018-2024	ANVUR Full Professor Qualification, Sector 13/A1
2015-2021	ANVUR Associate Professor Qualification, Sector 13/A1

### Professional Activities and Affiliations

Services	<p>University of Nottingham: Year-1 Director of Studies (since Sep. 2017); Member of the UG Teaching Committee; Member of the UG Learning Community Forum; Elected Non-professorial Senate Member in the Faculty of Social Sciences (2016-2020); Study Abroad and U21 Academic Coordinator (2014-2017); Member of the School of Economics International Committee (2014-2015); Member of the School of Economics Recruitment Committee 2014-2015; Coordinator of the School of Economics' "MayFest" Outreach Activities (2014 and 2015)</p> <p>Member, PhD board, PhD Program in Methods and Models for Economic Decisions, Insubria University, 2019-2021</p> <p>Member of the Scientific Committee, Barcelona GSE Summer Forum 2018, 2019, 2020 – Workshop "External Validity, Generalizability and Replicability of Economic Experiments"</p> <p>Member of the Selection Committee, XXIX Annual Conference of the Italian Society of Public Economics, 21-22 September 2017</p> <p>Member of the Organising Committee, 2015 Southampton Conference on the Credibility of Research, 3-4 July 2015 – Keynote speakers: John P.A. Ioannidis (Stanford) and Charles F. Manski (Northwestern)</p> <p>University of Milano-Bicocca: Executive Officer, CISEPS (Centre for Interdisciplinary Studies in Economics, Psychology and Social Sciences) – Decision Making Research Area (2010-2013)  [Main activities and responsibilities: Assisting CISEPS Director in re-launching the CISEPS's activities; CISEPS co-webmaster; EELab (Experimental Economics Lab) Subject Recruitment Manager; Organization of activities/events in the DM Research Area]</p> <p>University of Milano-Bicocca: Member of the Organising Committee, 2010 CISEPS Annual Workshop on 'Recent Developments in Neuroeconomics'</p> <p>University of Milano-Bicocca: Prime mover and Coordinator of the Reading Group on 'Social and Economic Networks' (2010)</p> <p>University of Insubria: Lab Manager of the Experimental Economics Laboratory (Director: Prof. M. Bernasconi) (2008-2010)</p>
Presentations	Seminar, U. Milan (02/2021); 2020 Econometric Society World Congress, Bocconi University (08/2020); Seminar, U. Turin (12/2019); Scalability Conference, U.

(selected)	Chicago (11/2019); Seminar, Warwick Business School (05/2019); RES Annual Meeting, U. Warwick (04/2019); Seminar, LSE (03/2019); Seminar, Oxford U. (03/2019); Seminar, U. Chicago (04/2018); Seminar, U. Birmingham (03/2018); Seminar, U. Insubria (02/2018); Arne Ryde Workshop, Lund U. (10/2017); Economics of Scientific Research, Workshop, Bocconi U. (03/2017); The Nature of Preferences and their Relation to Choice, Postdam, Germany (04/2016); Seminar, University of Cambridge (03/2016); EEA 2015 Conference, U. Mannheim (08/2015); International Conference on Computational Social Science, Helsinki (06/2015); Bocconi University (03/2015); 5th Thurgau Experimental Economics Meeting, Stein am Rhein (05/2014); Seminar, U. Oxford Nuffield College (03/2013); Seminar, U. Nottingham (02/2013); Seminar, U. York (02/2013); Seminar, City London U. (01/2013); DR@W Seminar, U. Warwick (11/2012); Seminar, Caltech (10/2012); Seminar, U. Michigan (09/2012); Poster presentation, TIBER XI, Tilburg U. (08/2012); Game Theory and Society Conference, ETH, Zurich (07/2011); ESA 2011 World Meeting, U. of Chicago (07/2011); Seminar, Booth School of Business, U. of Chicago (04/2010); Seminar, Univ. of Milano-Bicocca (10/2009); ESA 2009 European Meeting, U. of Innsbruck (09/2009); VI Young Economists' Workshop on 'Social Economics', U. of Bologna (06/2009); Workshop on 'Behav. and Experimental Economics', U. of Florence (05/2009); EWEBE Meeting, U. of Innsbruck, (12/2008); Seminar, U. of Insubria, (10/2008); Seminar, Univ. of Trento (10/2008); Workshop in honour of Michael Bacharach, Econometrica, Pergine (09/2008); ESA 2007 World Meeting. LUISS (06/2007); CREED-CeDEx Annual Meeting, U. of Nottingham (05/2007); CeDEx Seminar, U. of Nottingham (02/2007)
Refereeing	<i>American Economic Review, Decision, Dynamic Games and Applications, Economic Inquiry, Experimental Economics, European Economic Review, German Economic Review, International Review of Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior &amp; Organization, Journal of Economic Methodology, Journal of Economic Psychology, Journal of Public Economics, Journal of the European Economic Association, Journal of the Economic Science Association, Judgement and Decision Making, Labour Economics, Management Science, PLoS ONE, Quarterly Journal of Economics, Review of Economics and Statistics and Royal Society Open Science</i>  UK Economic and Social Research Council
Affiliation	Centre for Decision Research and Experimental Economics (CeDEx), University of Nottingham, UK  Associate Fellow, Advance HE, UK